Supply Trader

Do you thrive with sales and building relations in an international company? Would you like to contribute to facilitating the movement of the world's fleet and advancing global trade? Then, this is just the right career opportunity for you.

Job description

Monjasa is a leading global partner in the oil and shipping industry who believes strongly in driving Personal Business. We aim to inspire our business partners and become first choice by challenging status quo with our original solutions. We are thus on the lookout for a colleague who can identify with Monjasa's values and is capable of building strong relations both internally and externally.

As our new Supply Trader in Singapore, you will join a very professional and team-oriented Trading floor full of good tradesmanship, energy, passion for the industry and not least, smile and joy. Your primary role is to assist in supporting our purchasing platform in Asia's Biggest Bunker Hub(s). Your main focus will be to develop and maintain strong relations with our suppliers and open new suppliers for our back-to-back operations. Thus, you will experience a high level of professional creativity and the possibility to think outside the box. You will be in contact with networks all over the world and have international exposure, which will give you plenty of opportunities to travel and visit our customers. This would mean that you may be expected to travel (1-2 times a year) if it is required.

When working from our office in Singapore, you can enjoy our state-of-the-art facilities, be around fantastic colleagues and work in an international environment spiced with a dose of Monjasa's Danish heritage, characterised by an informal tone and flat organisational hierarchy. We also have Asia offices in Tokyo and Shanghai, and we are growing aggressively in the region.

Areas of focus

- Develop and maintain strong and stable relationships with bunker suppliers
- Analyse and develop new bunker suppliers
- Daily Trading with interactions with colleagues locally and abroad
- Operation tasks assuring good contact between suppliers and customers for timely delivery

Your professional skills

- Experience in Singapore supply bunker industry
- Fluent in written/oral English. Fluent in oral Mandarin is an advantage to communicate with suppliers.
- Able to handle claims in related to supply
- Experience working in local supplier companies can also be considered

Your personal skills

- Good at building personal relations and like to work both in teams and individually
- Motivated by a high customer focus and seeking new market opportunities
- A flair for numbers, analysis and negotiation